

Media Contact

David KO

ACW Distribution

+65 6325 1390

davidko@acw-group.com.sg

Enterasys Networks Signs ACW Distribution in Strategic Partnership

Enterasys and ACW Distribution Enters into Partnership to Extend Reach to the ASEAN Markets

Singapore, 1 March 2009 – Enterasys Networks Inc., the Secure Networks Company™, a leading provider in delivering Secure Networks™ that ensure the confidentiality, integrity and availability of IT services and the business users, announced its strategic partnership with the appointment of ACW Distribution (S) Pte Ltd (“ACW”).

‘We strongly believe in a service-oriented approach in the industry, and we find that quality in our new partner, Enterasys Networks. The belief of aligning networks with customers’ business objectives and thus driving operational efficiency is in congruence with ACW’s conviction towards creating value for our customers.’ says Sam Chng, Regional Sales Director for ACW South Asia and India. ‘We are extremely excited to be in partnership with Enterasys Networks to establish common objectives, to establish a foothold in serving the growing ASEAN region’.

The market is continually gearing towards compliance and standards, as accountability becomes increasingly vital to organizations, especially amidst the height of the global economy slowdown. No network remains rigid in view of the rapid challenges and increased needs in the delivering convergence of various technologies to meet both infrastructural and user demands. Enterasys Networks works just in the right principles of delivering this value to its customers through its service-oriented, proactive and integrated approach.

ACW will market the products and solutions from Enterasys Networks to an extensive channel of system integrators and VARs through programmes such as certification initiatives for channel partners, user-awareness events and strategic sales and marketing promotions.

About Enterasys Networks

Enterasys is part of Siemens Enterprise Communications, a joint venture between the private equity firm The Gores Group and Siemens AG. Enterasys delivers Secure Networks™ that ensure the confidentiality, integrity, and availability of IT services and the business users that rely on them – without sacrificing performance. Thousands of enterprises, government agencies and educational institutions in more than 70 countries worldwide rely on our convergence, compliance and connectivity solutions to deliver business-oriented, identity-based visibility and control of individual user and application priority and security. The company's culture is centered on the principle, "There is nothing more important than our customers." Enterasys' standards-based, open-architecture approach to network security offers a long technology lifecycle and significant operational and business benefits, while reducing total cost of ownership. Information about Enterasys' award winning, policy-enabled switches, routers, wireless products, security software and services is available at www.enterasys.com.

About ACW Distribution

ACW Distribution Singapore Pte Ltd. is a Value-Added Distribution corporation for leading Enterprise Solutions in the Asia-Pacific region since 1986. We create IT solutions by integrating the "Best-of-Breed" products in the market and delivering them to the end user via an extensive network of trained and certified channel partners in the region. For further information, please visit www.acw-group.com.sg

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